

What's Growth Investing?

How to Make Money in Stocks

by William O'Neil

- C Current quarterly earnings up
- A Annual EPS and sales up
- N something New.
- **S Supply**. Demand at key points.
- L Leader not Laggard.
- I Institutional accumulation.
- M Market direction.
- Buy stocks going up, not down
- Buy more when price goes higher
- Buy high priced not cheap stocks
- Sell positions that drop by 7 or 8 percent.
- Ignore: book value, dividends and price/earnings, newsletters, analysts
- Watch for: strong earnings growth, sales growth, market price and volume action, leaders in their fields
- Study: daily, weekly and monthly price and volume charts
- Use: consistent market entry and exit rules.



